

Management Report

DUI Defense Lawyers Association

For the period ended December 31, 2016

Prepared on

June 9, 2016

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Profit and Loss

January - December 2016

	Total
INCOME	
Apparel Sales	1,042.00
Membership	22,453.98
Professional Service	36,859.29
Refunds-Allowances	4,218.20
Sales	5,351.09
Shipping, Delivery Income	-3.02
Sponsorship/Vendors	7,300.00
Uncategorized Income	33,304.24
Total Income	110,525.78
GROSS PROFIT	110,525.78
EXPENSES	
Advertising	2,324.07
Bank Charges	56.50
Commissions & fees	768.32
Dues & Subscriptions	99.00
Fraud Charges	4,183.57
Justice Foundation	2,000.00
Legal & Professional Fees	4,438.47
Office Expenses	333.96
Payroll-Salary	17,958.53
Promotional	2,402.95
Seminar Meals/Food	22,819.55
Seminar Refunds	1,479.70
Shipping and delivery expense	508.06
Supplies	1,635.08
Taxes & Licenses	6,273.19
Travel	26,365.61
Travel Meals	21.40
website services	7,291.81
Total Expenses	100,959.77
NET OPERATING INCOME	9,566.01
OTHER EXPENSES	
Miscellaneous	23,498.61
Penalties & Settlements	35.50
Total Other Expenses	23,534.11
NET OTHER INCOME	-23,534.11
NET INCOME	\$ -13,968.10

Balance Sheet

As of December 31, 2016

	Total
ASSETS	
Current Assets	
Bank Accounts	
BUSINESS CHECKING (XXXXXX 2641)	38,759.52
BUSINESS MARKET RATE SAVINGS (XXXXXX 4806)	3,050.75
Closed Checking	-21,626.14
Money Market	3,501.00
Total Bank Accounts	23,685.13
Other current assets	
Uncategorized Asset	300.00
Total Other current assets	300.00
Total Current Assets	23,985.13
TOTAL ASSETS	\$23,985.13
LIABILITIES AND EQUITY	
Liabilities	
Total Liabilities	
Equity	
Opening Balance Equity	37,953.23
Retained Earnings	
Net Income	-13,968.10
Total Equity	23,985.13
TOTAL LIABILITIES AND EQUITY	\$23,985.13